business
for sale



BUSINESS REPORT

Date: **18th November 2026**
Business Reference:**36874**

About the Business:

Excellent Plumbing Business

Reputable Plumbing Business - Southern Suburbs Plumbing & Leak Detection Business FOR SALE Southern Suburbs, Cape Town Selling price: R1.6 million for both entities Level 5 BBBEE contributor Established since 1951 Expert Services: Specializing in eco-friendly installations like solar systems and grey water solutions. Comprehensive Plumbing Repairs & Installations: Cylinders, taps, leak detection, and blocked drains expertly handled. Fast & Clean Workmanship: Known for quick turnarounds and meticulous

clean-up after every job. Technical Expertise: Solving complex plumbing problems with ease, making this business the go-to for challenging projects.

Excellent Plumbing Business



Sector: **Services**

Asking Price:

R 1,600,000

Monthly Profit:

R 34,974

Asset Value:
R 1,082,345

Stock Value:
R 0

Yearly Net Profit :
R 419,686

Business Report

How does the business operate on a daily basis?

Services include repairs and installations of cylinders and taps, as well as cleaning blocked drains and leak detection.
They are experts in solar systems, heat pumps and grey water installations.
Known for fast and clean workmanship and being able to sort out highly technical problems.

Huge data base of long term established clients (since 75 years)

What Advertising/Marketing is carried out?

Website, Facebook, yearly letter, information sent out regarding maintenance of geysers etc.

What competition exists?

Other plumbing companies

How could the profitability of the business be improved?

Increase prices
Further marketing

Give a breakdown of staff/ functions/ length of service?

List can be provided. Some of employees in service for long period of time
6 Plumbing/general worker & 2 casuals when needed.
Admin: 1 full time, 1x 1/2 time, 1 x per week cleaning lady.

Do any have management potential?

No

How involved is the Owner in running the business?

Very hands-on with day to day management and operations
Processes are in place
Staff work very independently, no micro-management needed

When does the current lease end?

Premises belong to Owner. Rolling contract

What are the trading hours?

8h00 am - 17h00 pm
24/7 service

What are the main assets of the business?

Stock and service cars
Over 75 years' established client base
Well known in CT. Excellent reputation

Strengths?

Long-standing business
Excellent reputation
Large, solid client base
Established clients can phone in & get maintenance staff to go in on same day or as arranged
Reliable team of staff

Weaknesses?

n/a

Opportunities?

With big marketing campaign more new clients could be attained

Threats?

n/a

What is the reason for the sale?

Husband wanting to go into retirement at age of 70