business
for sale

BUSINESS REPORT

Date: **3rd September 2026**
Business Reference:**38280**

About the Business:

Established Tyre & Wheel Centre – R4.5 Million Stock Included at a Fraction of Cost

Established and profitable tyre and wheel fitment centre offering new and second-hand tyres, mag repairs and wheel alignment. Includes fully equipped workshop and approximately R4.5 million in stock at a significant discount.

Established Tyre & Wheel Centre – R4.5 Million Stock Included at a Fraction of Cost

Sector: **Retail**

Asking Price:

R **2,200,000**

Monthly Profit:

R **40,500**

Asset Value:

R **658,500**

Stock Value:

R **0**

Yearly Net Profit :

R **486,000**

Business Report

Fully describe the business's activities?

The business specialises in the retail and fitment of new imported and quality second-hand tyres for a wide range of passenger vehicles, SUVs and light commercial vehicles. In addition to tyre sales, it provides a comprehensive range of wheel and tyre services, including puncture repairs, mag wheel repairs, wheel balancing and precision wheel alignment.

The business caters to both private individuals and commercial customers, offering professional advice, quality workmanship and efficient turnaround times. Its focus is on providing customers with cost-effective tyre solutions, improved vehicle safety and optimal driving performance through reliable products and expert fitment services.

How does the business operate on a daily basis?

The business operates six days a week, providing tyre sales and fitment services to walk-in customers as well as clients who book appointments. The owner is actively involved in the day-to-day management of the business, overseeing operations, assisting customers, managing quotations and sales, placing stock orders, and coordinating supplier deliveries.

A team of experienced technicians carries out the specialised services, including tyre fitment, wheel balancing, wheel alignment and mag wheel repairs. The business maintains stock of both new imported and quality second-hand tyres, with additional inventory ordered as required to meet customer demand.

The business is structured to provide customers with efficient service, quality workmanship and quick turnaround times, ensuring vehicles are returned to the road safely and promptly.

What Advertising/Marketing is carried out?

Business signage
Website presence

How involved is the Owner in running the business?

100%

When does the current lease end?

2028

What are the trading hours?

The business operates during the following trading hours:

Monday to Friday: 08:30 – 17:00
Saturday: 09:00 – 13:00
Sunday: Closed

These trading hours provide convenient access for both private and commercial customers requiring tyre sales, fitment and wheel repair services throughout the week.

What are the main assets of the business?

The business's primary assets comprise the specialised equipment required to perform its tyre and wheel services. These include three hydraulic vehicle lifts, a wheel alignment machine, wheel balancing equipment, tyre fitting machines, air compressors, and a range of specialised tools and machinery used for mag wheel repairs and refurbishment, including grinders and finishing equipment.

These assets enable the business to provide a comprehensive range of tyre fitment, wheel alignment, balancing and mag repair services efficiently and to a professional standard.

Strengths?

Established tyre and wheel service business with a loyal customer base and strong local reputation.
Offers a comprehensive range of services, including new imported tyres, quality second-hand tyres, tyre fitment, wheel balancing, wheel alignment and mag wheel repairs, creating multiple revenue streams.
Strategically located in a high-traffic area with strong demand for affordable tyre solutions.
Competitive pricing compared to larger national tyre franchises, particularly in the second-hand tyre and mag repair markets.
Experienced owner and trained staff with specialist technical knowledge.
Purchaser acquires approximately R4.5 million worth of stock for approximately R2.2 million, representing a substantial value opportunity.
Well-equipped workshop with specialised machinery and equipment required for day-to-day operations.

Weaknesses?

The business is not VAT registered and does not produce formal annual financial statements.
Financial performance is primarily verified through the point-of-sale system and business bank statements rather than audited accounts.
The business is owner-managed, meaning some customer relationships and operational knowledge currently reside with the owner.
A new lease will need to be negotiated with the landlord upon transfer.

Opportunities?

Introduce digital marketing and social media campaigns to attract additional retail customers.
Expand relationships with fleet operators, dealerships, insurance companies and mechanical workshops.
Increase sales of premium imported tyres and value-added services.
Extend trading hours or introduce mobile tyre fitment services.
Implement inventory management and financial reporting systems to improve operational reporting and scalability.
Potential to broaden the product range to include batteries, shocks, suspension components and other automotive accessories.

Threats?

Increasing competition from national tyre franchise groups and independent tyre retailers.
Fluctuations in imported tyre prices due to exchange rate movements and international shipping costs.
Economic conditions that may reduce consumer spending on vehicle maintenance.
Supply chain disruptions affecting the availability of imported tyres and replacement parts.
Entry of new competitors into the surrounding trading area offering aggressive pricing.

What is the reason for the sale?

The owner has decided to sell the business as he intends returning to Uganda to pursue property development opportunities. Having successfully built and operated the business, he has accumulated sufficient capital to invest in his property development ventures in his home country. The sale is therefore motivated by a personal lifestyle and investment decision rather than the performance or viability of the business.